



UNIVERSITY COLLEGE TATI (UC TATI)

FINAL EXAMINATION QUESTION BOOKLET

COURSE CODE	: DTG 2623
COURSE	: SME FINANCING
SEMESTER/SESSION	: 1-2023/2024
DURATION	: 3 HOURS

Instructions:

1. This booklet contains 5 questions. Answer ALL questions.
2. All answers should be written in answer booklet.
3. Write legibly and draw sketches wherever required.
4. If in doubt, raise your hands and ask invigilator.

DO NOT OPEN THIS BOOKLET UNTIL YOU ARE TOLD TO DO SO
THIS BOOKLET CONTAINS 3 PRINTED PAGES INCLUDING COVER PAGE

QUESTION 1

- a) Define Small Medium Enterprises (SMEs) (2 marks)
- b) Discuss **FOUR (4)** roles of Small and Medium Enterprises (SMEs) in economic development. (10 marks)
- c) Illustrate **FIVE (5)** roles of Bank Negara Malaysia in SMEs financing. (10 marks)

QUESTION 2

- a) Illustrate **SIX (6)** challenges faced by SMEs from an enterprise perspective in obtaining financing. (12 marks)
- b) There are many sources of financing to start an SME company. A business can adopt a few options to finance his/her start-up company. Explain briefly **SIX (6)** sources of financing that you would recommend. (12 marks)
- c) Discuss **FIVE (5)** types of financial institutions that cater to SMEs in Malaysia. (10 marks)

QUESTION 3

- a) Discuss **FIVE (5)** roles of the Small and Medium Industries Development Corporation (SMIDEC) in supporting SMEs financing in Malaysia. (10 marks)
- b) Describe **SIX (6)** roles of venture capital in financing SMEs. (12 marks)

QUESTION 4

- a) Discuss **SIX (6)** importance of collateral in mitigating credit risk for SMEs. (12 marks)

QUESTION 5

- a) Illustrate **FIVE (5)** types of collateral commonly accepted by financial institutions and their impact on the lending decisions for small businesses. (10 marks)

-----End of question-----

